# OFFICIAL TRANSCRIPT OF PROCEEDINGS BEFORE THE POSTAL RATE COMMISSION

In the Matter of:	)			
	)	Docket No.	MC	2003-2
EXPERIMENTAL PARCEL RETURN	)			

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#### POSTAL RATE COMMISSION

In the Matter of:

) Docket No. MC 2003-2
EXPERIMENTAL PARCEL RETURN
SERVICES
)

Room 300 Postal Rate Commission 1333 H Street, N.W. Washington, D.C.

Volume 1 Wednesday, June 25, 2003

The above-entitled matter came on for hearing, pursuant to notice, at 2:02 p.m.

#### BEFORE:

HON. GEORGE A. OMAS, CHAIRMAN

HON. DANA B. "DANNY" COVINGTON, VICE-CHAIRMAN

HON. RUTH Y. GOLDWAY, COMMISSIONER HON. TONY HAMMOND, COMMISSIONER

#### APPEARANCES:

#### On behalf of the United States Postal Service:

SCOTT L. REITER:, Esquire United States Postal Service 475 L'Enfant Plaza, S.W. Washington, D.C. 20260-1137 (202) 268-5402 APPEARANCES: (cont'd.)

#### On behalf of the United States Postal Service:

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#### On behalf of Main Order Association of America:

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#### On behalf of the American Postal Workers Union, AFL-CIO:

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#### On behalf of Association for Postal Commerce:

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APPEARANCES: (Cont'd)

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# On behalf of Bookspan:

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#### On behalf of Magazine Publishers of America, Inc.:

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# On behalf of the Association of American Publishers:

JOHN R. PRZPYSZNY, Esquire Drinker, Biddle & Reath, LLP 1500 K Street, NW, Suite 1100 Washington, D.C. 20005-1209 (202) 842-8858

# On behalf of Pitney Bowes, Inc.:

JOHN LONGSTRETH, Esquire MICHAEL SCANLON, Esquire Preston Gates Pitney Bowes 1735 New York Avenue, NW Washington, D.C. 20006 (202) 628-1700 APPEARANCES: (Cont'd)

#### On behalf of United Parcel Service:

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#### On behalf of Parcel Shippers Association:

TIMOTHY J. MAY, Esquire
Patton Boggs, et al.
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(202) 457-6050 Fax: (202) 457-6315

# 1 PROCEEDINGS 2 (2:02 p.m.)CHAIRMAN OMAS: Good afternoon and welcome. 3 This is a pre-hearing conference in Docket No. MC 4 5 2003-2 considering the Postal Service's request for 6 experimental parcel return service. 7 I am George Omas, Chairman of the Commission. With me on the Bench is Commissioner Goldway and 8 Commissioner Tony Hammond. 9 10 When the Postal Service filed its request it 11 indicated that it believed a settlement agreement might be 12 possible in this case and requested authority to convene a settlement conference. The conferences were authorized and 13 it is my understanding that a settlement conference was held 14 on Tuesday, June 24th. 15 16 Shortly I will ask counsel to advise the 17 Commission on what progress has been made toward that 18 settlement. 19 First, however, I would like to ask counsel to 20 identify themselves for the record. 21 The United States Postal Service. 22 MR. REITER: Good afternoon, Mr. Chairman. 23 Scott Reiter and with me is Brian Reimer.

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CHAIRMAN OMAS: American Postal Workers Union,

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AFL-CIO.

MR. TABBITA: Philip Tabbita for the American 1 Postal Workers Union. 2 CHAIRMAN OMAS: Thank you. 3 AOL-Time Warner, Inc. 4 (No response.) 5 CHAIRMAN OMAS: Association for Postal Commerce. 6 MR. WIGGINS: Frank Wiggins, Mr. Chairman, for the Association for Postal Commerce. I am also appearing for 8 Bookspan. 9 CHAIRMAN OMAS: Thank you. 10 Association of American Publishers. 11 MR. PRZYPYSZNY: John Przypyszny for the 12 Association of American Publishers. 13 CHAIRMAN OMAS: Association of Priority Mail 14 Users, Inc. 15 16 (No response.) CHAIRMAN OMAS: Bookspan. 17 Mr. Wiggins has already identified himself. 18 19 Douglas F. Carlson. 20 (No response.) 21 CHAIRMAN OMAS: Commodity Shippers Association. 22 (No response.) CHAIRMAN OMAS: Direct Marketing Association, 23 Incorporated. 24

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(No response.)

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- 1 CHAIRMAN OMAS: Magazine Publishers of America.
- MR. MYERS: Good afternoon. Pierce Myers for the
- 3 Magazine Publishers of America, Inc.
- 4 CHAIRMAN OMAS: Thank you.
- 5 Mail Order Association of America.
- 6 MR. TODD: David Todd appearing for Mail Order
- 7 Association of America.
- 8 CHAIRMAN OMAS: Thank you.
- 9 Office of the Consumer Advocate.
- 10 MR. RICHARDSON: Kenneth Richardson and Shelley
- Dreifuss, Director of the Office of the Consumer Advocate.
- 12 CHAIRMAN OMAS: Thank you.
- 13 Parcel Shippers Association.
- 14 (No response.)
- 15 CHAIRMAN OMAS: Pitney Bowes, Incorporated.
- MR. SCANLON: Michael Scanlon on behalf of Pitney
- 17 Bowes.
- 18 CHAIRMAN OMAS: Thank you.
- 19 David B. Popkins.
- 20 (No response.)
- 21 CHAIRMAN OMAS: Counsel for Parcel Shippers
- 22 Association has just arrived, Mr. Tim May.
- 23 United Parcel Service.
- MR. McKEEVER: Good afternoon, Mr. Chairman. John
- 25 McKeever for United Parcel Service. Laura Biancke will also

- 1 be appearing on behalf of UPS, although she is not here
- 2 today.
- 3 CHAIRMAN OMAS: Thank you.
- 4 Is there anyone I've missed?
- 5 (No response.)
- 6 CHAIRMAN OMAS: Now I think it's time to find out
- 7 whether progress has been made toward that settlement.
- 8 Mr. Reiter, will you please give us a status
- 9 report?
- 10 MR. REITER: Yes, Mr. Chairman.
- I am pleased to report that I think we've made
- 12 substantial progress towards settlement. Ten of the
- 13 participants attended the conference yesterday. At least as
- 14 a preliminary matter none of them intend to oppose the
- 15 potential settlement, and many of them have already
- 16 expressed support.
- 17 Among those who expressed support there was
- 18 concern about two or three relatively minor issues that we
- 19 are going to continue discussions on. I think it's
- 20 certainly our view at the Postal Service and I believe the
- view of the participants yesterday at the conference that we
- 22 will likely be able to come up with something that's
- 23 acceptable to all of us.
- We also talked a little about scheduling and
- wanted to recommend that discovery continue until July 3rd

- and then we would endeavor -- Which would mean that our
- answers would be due on July 14th. Then we would endeavor
- during the subsequent two weeks to put together a
- 4 stipulation and agreement to submit to the Commission by
- 5 July 28th.
- 6 CHAIRMAN OMAS: Thank you.
- 7 Does any participant wish to add anything to the
- 8 Postal Service's statement?
- 9 (No response.)
- 10 CHAIRMAN OMAS: Thank you.
- 11 The notices of intervention did not include a
- request that evidentiary hearings be held. Does any
- 13 participant here today believe that evidentiary hearings are
- 14 necessary in this case?
- 15 (No response.)
- 16 CHAIRMAN OMAS: Discovery has been proceeding
- well. The Commission has been favorably impressed with both
- the focus of the questions and the timeliness and
- 19 responsiveness of the answers. Some questions have dealt
- 20 with the fact that the Postal Service proposes to offer this
- 21 service as an experiment without allowing the purchase of
- 22 ancillary services such as delivery confirmation, certified
- 23 certificates of mailing or insurance.
- I would like to request the Postal Service to
- 25 provide to the Commission an explanation of why mailers will

- not be allowed to purchase such services during the
- 2 experiment and whether the Postal Service expects to test
- 3 the feasibility of extending the options of purchasing such
- 4 ancillary services in the future.
- 5 Mr. Reiter, could you provide us with an
- 6 explanation of this within seven days?
- 7 MR. REITER: Yes, Mr. Chairman.
- 8 CHAIRMAN OMAS: Thank you.
- 9 Does any participant believe that additional time
- 10 for discovery is necessary? If so, how much time is needed
- 11 to direct questions to the Postal Service?
- 12 (No response.)
- 13 CHAIRMAN OMAS: Thank you.
- One procedural motion is pending due to a
- miscalculation of how long it would take to electronically
- 16 file a set of discovery responses. The motion for late
- 17 acceptance of response of the United States Postal Service
- witness Whitten Ables through interrogatories as consumer
- 19 advocate, OCA USPS T4-1-8 filed June 24th is granted.
- 20 Has any participant had other problems with the
- 21 Commission's electronic filing?
- 22 (No response.)
- 23 CHAIRMAN OMAS: Does any participant have a matter
- for consideration at this pre-hearing conference?
- 25 Commissioner Goldway?

1	COMMISSIONER GOLDWAY: I just have a question of
2	the Postal Service to clarify the record as the proceedings
3	are reviewed in the next couple of weeks.
4	The record is unclear as to whether in your
5	agreed-upon declaration to provide information related to
6	bulk parcel, bound printed matter and parcel select, it
7	would be, I believe, helpful and necessary for us in the
8	context of the experiment to have all of the information
9	that you've agreed upon to be provided to be further broken
10	out with regard to parcel select and bound printed matter.
11	MR. REITER: I am assuming that that was our
12	intention. I'll go back and see if that was not stated
13	clearly somewhere. I believe if you were not finding it
14	that it wasn't clear. We can clarify that.
15	COMMISSIONER GOLDWAY: Thank you.
16	CHAIRMAN OMAS: Thank you, Commissioner Goldway,
17	and thank you, Mr. Reiter.
18	The Commission will issue shortly a procedural
19	schedule taking into account today's discussions.
20	There being no further questions for the
21	Commission, this pre-hearing conference is adjourned.
22	Thank you.
23	(Whereupon, at 2:12 p.m. the conference was
24	adjourned.)

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1	REPORTER'S CERTIFICATE
2	
3	DOCKET NO.: MC 2003-Z
4	CASE TITLE: Experimental Parcel Return Services
5	HEARING DATE: June 25, 2003
6	LOCATION: Washington, D.C.
7	
8	I hereby certify that the proceedings and evidence are
9	contained fully and accurately on the tapes and notes
10	reported by me at the hearing in the above case before the
11	Postal Rate Commission.
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13	
14	Date: June 25,2003
15	
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